

Operational and Sustainability Highlights

	FY2016	FY2017	FY2018	FY2019	FY2020
MALAYSIA					
No. of hospitals at end of year	14	14	15	15	16
No. of licensed beds ¹ at end of year	2,385	2,399	2,503	2,537	2,908
No. of operational beds ¹ at end of year	2,143	2,182	2,327	2,372	2,696
Inpatient admissions ²	193,113	197,563	203,419	218,051	158,944
Average length of stay ³ (days)	2.7	2.7	2.7	2.7	2.9
Occupancy rate ⁴	69%	67%	67%	70%	49%
Average revenue per inpatient admission (in RM)	5,915	6,237	6,615	7,054	8,428
SINGAPORE					
No. of hospitals at end of year	4	4	4	4	4
No. of licensed beds ¹ at end of year	914	942	967	998	998
No. of operational beds ¹ at end of year	892	928	942	960	991
Inpatient admissions ²	74,119	76,459	76,917	78,541	64,071
Average length of stay ³ (days)	2.9	2.8	2.8	2.9	3.1
Occupancy rate ⁴	65%	64%	63%	65%	55%
Average revenue per inpatient admission (in SGD)	8,866	9,527	10,266	10,730	11,284
Average revenue per inpatient admission (in RM, SGD1=RM3.0637)	27,164	29,189	31,452	32,873	34,573
INDIA⁵					
No. of hospitals at end of year	8	9	33	29	31
No. of licensed beds ¹ at end of year	1,546	1,664	5,954	5,887	6,154
No. of operational beds ¹ at end of year	1,192	1,192	4,845	4,770	5,004
Inpatient admissions ²	62,126	72,005	88,793	363,126	270,581
Average length of stay ³ (days)	3.9	3.9	3.7	3.3	3.7
Occupancy rate ⁴	56%	63%	59%	69%	54%
Average revenue per inpatient admission (in INR)	119,140	122,003	127,112	110,014	124,495
Average revenue per inpatient admission (in RM, INR1=RM0.0564)	6,724	6,885	7,173	6,209	7,026
TURKEY AND CENTRAL AND EASTERN EUROPE ("CEE")					
No. of hospitals at end of year	20	21	21	21	21
No. of licensed and operational beds ⁵ at end of year	3,446	3,818	4,099	4,157	4,189
No. of overnight beds ⁵ at end of year	2,556	2,729	2,781	2,863	2,893
Inpatient admissions ²	171,583	213,590	229,433	221,493	186,662
Average length of stay ³ (days)	3.3	3.4	3.4	3.5	3.8
Occupancy rate ⁴	70%	74%	78%	75%	67%
Average revenue per inpatient admission (in TL)	7,104	7,956	9,896	11,662	17,247
Average revenue per inpatient admission (in RM, TL1=RM0.5453)	3,874	4,338	5,396	6,359	9,404

Notes

The above information comprises operational data relating to hospitals owned by subsidiaries in the Group's home markets only. It does not include data relating to hospitals owned by joint ventures and associates of the Group and does not include hospitals that are managed for third parties.

Hospitals in Turkey and CEE do not compile certain operational data, including the number of operational beds, the average length of stay and occupancy rates on the same basis as the rest of the regions and therefore, these numbers may not be comparable.

For changes in classification/definitions for the current financial year, only the comparative figures for the previous year are restated to conform with the current classification/definitions.

- Licensed beds are the approved number of beds by the Ministry of Health that the hospital regularly maintains and staffs.
Operational beds is an internal measure which includes licensed beds utilised for patients.
- Represents the total number of overnight inpatients admitted.
- Represents the average number of days an overnight inpatient stays.
- Represents the percentage of hospital operational/overnight beds occupied by inpatients.
Occupancy rate may be lower due to new hospitals that are in the ramp up stage.
- Under Turkish Law, "licensed beds" refer to the approved number of beds used for observation and treatment of at least 24 hours, including intensive care, premature and infant unit beds, beds in the burn care units and as indicated in the hospital operation licenses.
In addition to licensed beds, "operational beds" include beds used for treatments of less than 24 hours, such as chemotherapy, radiotherapy and sedation or other beds such as incubators, labour beds and beds for examination, small treatments and relaxation, from which Acibadem derives revenue and does not require licensing.
"Overnight beds" comprise beds used for observation and treatment of at least 24 hours.
- SGD: Refers to Singapore Dollars; TL: Refers to Turkish Lira; INR: Refers to Indian Rupees